

INSURANCE MARKETPLACE INC.

Celebrating 40 years in business!

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I don't know about you, but I love this time of the year. The warm days with a light breeze and the chilly nights when we get to break out the jackets that we haven't seen since April. The sky is so blue and the leaves are so colorful. I can't believe that three months from today we will be in a new year! Hard to believe how very fast this year has flown. Now if the cold, snowy months will just go as fast!

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PEST CONTROL

Now that the weather is changing, there are all kinds of unwelcome visitors coming into our homes - and I'm talking about the ones with more than two legs. We can write Pest Control businesses with Markel. The program includes General Liability and Products up to \$2,000,000/\$3,000,000 and Pesticide/herbicide coverage, E & O for termite and wood destroying organism inspections, and limited mold coverage, Professional Liability coverage for employees at no additional cost, Property coverage for the building and Business Personal Property, Tools and Equipment, Business Income, and enhancements including animal mortality for bed bug dogs. The Auto and Work Comp can also be added in most cases. We will need the Pest Control app on our website and Acord apps to quote



AIR BOATS



Did you know we can write airboats? Frankly, neither did I until one came across my desk earlier this month. American Modern will write coverage on airboats that are no more than 20 years old with maximum speed no greater than 80 mph. The owner would need to have at least 2 years of operation of a comparable sized airboat experience, be at least 25 years old and with a pretty clear MVR. The make/model would need to be one accepted by American Mod, and the Named Operator Endorsement would be required. These are rated in

ModernLINK or call for more information. Some dealers are having sales this time of the year, so be sure and let your insureds know you can write these.

TIRE SALES AND INSTALLATION

This class of business can be written in United's GaragePro program. This package can include Liability - Products & Completed Ops, Personal and Advertising, Garage and Garage Keepers. Property - Coverage on the Building, Business Income & Extra Expense, Employee Tools, even coverage for auto diagnostic & repair equipment, pollution cleanup and removal and station damage. We will need Acord apps and the GaragePro supplemental app found on our website to quote.



PRODUCT OF THE MONTH

Watercraft policies are our product of the month for October. For each Watercraft policy that you write through the end of the month that is effective this month, you will receive an additional \$10.00!

Thanks for reading!

Karen Rooney
Insurance Marketplace Inc.