

INSURANCE MARKETPLACE INC.

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As much as we don't like the dry summers here in the midwest like this last one, at least we aren't pummeled by hurricanes almost every year like some areas of the country. We really feel bad for those on the East coast getting hit again! As people in the insurance industry, we all know how long it might be before things are restored, and also know that some things will never be the same again. Our thoughts and prayers go out to everyone effected by the devastating storm and it's aftermath.

IN THIS ISSUE

**DRUG STORES
ON-LINE SERVICES WITH
AMERICAN MOD
TRAVEL AGENTS
PRODUCT OF THE MONTH**

QUICK LINKS

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DRUG STORES

When I was younger, much younger, I helped in my Aunt and Uncle's drug store in a small town in Colorado. This store sold everything from cards and gifts, to stationary, packaged food, cosmetics, personal care items, pet supplies, and about anything else you could name. It also had a soda fountain and I got pretty good at making chocolate rootbeers and banana splits. I'm sure that you have a drug store like that in your town. We can write drug stores with United Fire, both the ones with a beverage/food counter and those without. We can write a package policy with Property including contents, Liability excluding Professional, and even Auto as a lot of drug stores deliver right to their customer's door. Just send Acord apps, they are fillable on our website



ON-LINE SERVICES WITH AMERICAN MODERN HOME



You probably knew that your clients insured by American Modern Home can go on-line and make payments on their policies, but did you know that they can also sign up for EZPay, check to see when their last payment was received, find out when their next payment is due, print their ID cards or their policy, request an address or name change, or file or check the status of a claim? The 800 number for Customer Service and claims is also right there for them. They can just go to amig.com and set up access to their policy. For more information on getting set up, all they need to know is right there on their billing.

TRAVEL AGENTS

Travel Agents that work from their home are an example of the type of risks that can be written in RLI's Home Business Insurance Program. This policy can be written with a base limit of Liability of \$300,000 which can be increased to \$1,000,000. Business Personal Property both on or temporarily off premises is included at \$5,000, and Business Loss of Income for one year limit are both included. The base premium is only \$159.00, so you can see that this great little policy is very affordable and offers great coverage for your clients.



PRODUCT OF THE MONTH

Home Business policies are the product of the month for November. For each Home Business policy that you write through the end of the month that is effective this month, you will receive an additional \$10.00.

Karen Rooney
Insurance Marketplace Inc.