



Non-Franchised Auto Dealers Supplemental Questionnaire

APPLICANT INFORMATION

NAMED INSURED _____

SOCIAL SECURITY NUMBER _____

FEIN _____

WEB ADDRESS _____

UNDERWRITING INFORMATION

1. How many years has the applicant been in business?
_____ years
2. How many years at this location? _____ years
If less than 2 years, how long at previous location?
_____ years
3. How many years have you known the applicant?
_____ years
4. Is the business located in an area
designated as a flood plain?..... YES NO
5. Distance to nearest river or stream? _____
6. a. Any wood stove or waste oil burner?.... YES NO
b. Was it professionally installed? YES NO
c. If yes, UL approved? YES NO
7. Is the dealership equipped to do:
Spray painting? YES NO
Body work? YES NO
Vehicle inspection?..... YES NO
8. Is paint stored in metal cabinets? YES NO
9. Is the paint booth UL approved? YES NO
If no, explain:

10. Does the applicant specialize in sport,
classic or custom autos? YES NO
If yes, please explain:

11. Does the applicant provide
24-hour towing service?..... YES NO
12. Repair or do L.P. conversions?..... YES NO
13. Is the lot fenced? YES NO
14. Are keys stored in locked box away
from customer area? YES NO
15. Are guard dogs on premises?..... YES NO
16. Are loaner vehicles provided? YES NO
17. Are vehicles rented on long- or
short-term basis? YES NO
18. Are customers permitted to test drive
vehicles unaccompanied by
a salesperson?..... YES NO

Is yes, does dealer obtain:
Complete name and address? YES NO
Copy of driver's license? YES NO
Proof of insurance? YES NO
Minimum required age _____?
19. Are vehicles allowed to be taken
by customers overnight?..... YES NO
What is the mileage limitation _____?

Does dealer agree to:
Restrict privilege to well-known
customers? YES NO
Obtain photocopy of driver's license? YES NO
Obtain copy of proof of insurance? YES NO
Limit use to no more than two nights?..... YES NO

20. Are there any brokered auto sales?..... YES NO

21. Does the applicant have any underground fuel tanks? YES NO
Is yes, age: _____

22. Are there any other business ventures for the applicant? (parts, sales, salvage yards, etc.)? YES NO
If yes, explain:

23. Is the insured a member of any non-franchised dealer association? YES NO
If yes, please list item:

24. Does the applicant use drivers, other than regular employees to pick up purchased/auction vehicles? YES NO
(Is yes, list drivers on back page)

25. Indicate all cities and states where autos are obtained from auctions:

| City | State | # Trips/Year |
|-------|-------|--------------|
| _____ | _____ | _____ |
| _____ | _____ | _____ |
| _____ | _____ | _____ |

26. How many vehicles are purchased annually? _____

27. Does the applicant sell the following:
Cars/pickups/vans_____% All-terrain vehicles_____%
Trucks/tractors_____% Motorhomes/campers_____%
Motorcycles_____% Other (Explain)_____%

28. Current value of inventory?_____

29. Current number of vehicles in inventory?_____

30. Annual receipts for used car sales?_____

31. Does dealership set standards for employee driving records? YES NO

What are the standards?

Verify driving records of all prospective employees? YES NO

Auto dealer employee definitions
Number Class I Employees

_____ **Regular Operators – Full-time**

1. Active Owners, Partners and Corporate Officers
2. General Managers, Service Managers, and Sales Managers
3. Parts Managers, when there is a set parts car
4. Salespersons
5. Tow truck Drivers. If the tow truck has been scheduled with a liability charge, then the driver would be an "All Other" employee.
6. Any other employee whose principle duty involves the operation of a covered auto or who is furnished a covered auto.
7. Part-time employees that are under age 25 and are furnished a car.

_____ **Regular Operators – Part-time**

Regular operators that work less than 20 hours per week for the number of weeks worked. This does not apply to part-time employees who are under age 25 and provided a car.

_____ **Regular Operators – Not Furnished a Car**

Salespersons and managers who are not furnished a covered "auto" and never drive a covered "auto" to and from work.

_____ **All Others-Full-time**

1. All other employees working less than 20 hours per week for the number of weeks worked.
2. All occasional drivers that are 25 years of age or older regardless of the number of hours worked, pay received or trips made in any week, month or year. This includes auction drivers and runners.

_____ **Class II-Non-Employees**

Any individual other than a person described in Class I who is regularly furnished a covered "auto".

_____ **Under Age 25**

_____ **All Others**

N.J. Law P.L. 1995, c. 132: Any Person who includes any false or misleading information on the application for an insurance policy is subject to criminal and civil penalties. The information in this application is correct to the best of my knowledge and belief.

For PA Submissions:

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act which is a crime and subjects such person to criminal and civil penalties. The information in this application is correct to the best of my knowledge and belief.
not intended to be covered under this policy?

I certify that the information in or attached to this questionnaire is true, complete and correct based on business records and my personal knowledge. I grant United Fire Group authorization to order a credit report on my business and/or me.

| | | | |
|------------------------------|------|---------------------------------------|------|
| _____ | | _____ | |
| Owner or Officer's Name | | Agent's Name | |
| _____ | | _____ | |
| Title | | Agent's Signature | Date |
| _____ | | _____ | |
| Owner or Officer's Signature | Date | Expiring Policy Number, If Applicable | |