

INSURANCE MARKETPLACE INC.

Celebrating 40 years in business!

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I can't believe that it is already May! I think of May as the start of the hot, dry season and we are still in the midst of the cooler, rainy season. Weren't the flowering trees beautiful this year? When those white Bartlett pears were backed by that glorious blue sky, there aren't many things more beautiful. Plus, the green of the first grass of the season is just the best color! We hope your spring is off to a great start.

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COLLECTOR VEHICLES



We have been writing a lot of Collector Vehicles recently. The program that American Modern Home has is VERY reasonably priced with a lot of coverage. For example, a \$12,000 vehicle with \$500,000 CSL, UM/UIM and Medical for just \$146.00 a year! There are a few new underwriting requirements for this type of business. You must now attach photos of the

vehicle and a copy of the applicant's primary policy into the system when you quote a risk and then everything is submitted to the underwriter for review. This will help alleviate a lot of follow up work for you and the company getting required documents and photos as we do now. With the photos and primary auto dec already reviewed by the underwriter, it will guarantee that the quoted premium will be accurate. If you don't have the required information, the quote is good for 3 days to allow you to get and attach them. The review time for submissions is 48 hours or sooner. We also have a quick quote button on our web site that you can use if you go to a car show to get an indication of a premium. Both you and the applicant will get an e-mail follow up so it will keep your name in front of them.

IN HOME DAY CARE

Can you believe that school is almost out. I know all of the kids are eager for the summer break, and a lot of in-home day cares are just getting started. The State of Nebraska requires that all of these businesses with more than 3 children be licensed and have insurance. We write day care policies with Markel. The Markel policy provides Liability with limits up to \$1,000,000/3,000,000. The policy also includes \$250,000 Accident & Health with \$20,000 Accident Medical and \$10,000 A&D. Just click [HERE](#) for the quote sheet with the information that I need to get you a fast quote. A 4-pay or 8-pay payment plan is available. If you have a day care that is not in-home, we also write those and the application is on our website.



FENCE ERECTION CONTRACTORS AND DEALERS



United Fire will write both Fence Dealers and Fence Erection Contractors. They will look at the General Liability, Inland Marine, and Auto. The fencing can be wood, vinyl, chain link, even invisible fencing. They write the Fence Erection Contractors in the Trade Pro program, so we only need the little two page app found on our web site for a quote. You can make a package by adding the Auto and Inland Marine for their tools and equipment. For the Dealer we will need the Acord apps.

PRODUCT OF THE MONTH

Day Care is the product of the month for May. For each Day Care policy that you write through the end of the month that is effective this month, you will receive an additional \$10.00!

Thanks for reading!
Karen Rooney
Insurance Marketplace Inc.