

# INSURANCE MARKETPLACE INC.

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Isn't it wonderful how green everything is! Last year, it was so dry that our yard and a lot of other people's yards died. I was thinking we would have to put a lot of effort into getting the grass back, but after all this rain, everything is looking pretty good. In fact, it is quite a task mowing the acreage that has become a jungle. I do hate the string of gray weather, and though a nice thunder storm is welcome after the short, cold days of winter, day after day, and night after night, really?! The sky looks so much bluer after we haven't seen it for a week or more. I'll bet a lot of you are busy making up baseball/softball games and other outside activities.



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## QUICK LINKS

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## ONLINE SERVICES WITH AMERICAN MODERN HOME



Have you noticed the pop-up that comes up on your screen when you enter a new risk into ModernLink? Ever wondered why it was there and what it was for? American Modern now has given your clients the ability to set up an on-line account so they have access to their policies 24/7. Once they have signed up, they can make payments, print documents like I.D. cards, make simple changes like name or address, and file or check on a claim. It's easy for your clients to sign up either when their policy is issued at your office, or later during the policy term. Even clients that you have had for a long time will be able to go to [www.amig.com](http://www.amig.com) and complete the security questions so they have access to their policies. Once they sign up, they will no longer receive notices by mail. They will receive e-mail notification for their installment bills or renewal. If you have any questions about getting your clients set up, just let me know.

## PERSONAL COLLECTIONS-UNSUPPORTED INLAND MARINE

Another product that we have not been able to write for a long time is unsupported personal Inland Marine. We can now write this with Markel. It is a great policy for items such as jewelry, antiques, musical instruments, rare books, coins or stamps, sports memorabilia, fine art and collectibles such as dolls, figurines, comic books and action figures just to name a few. The coverage is for current market value and provides theft, breakage, newly acquired property, broad pair and set coverage, even the cost of preparing an inventory and works on loan to others. The application is available on our website and the risks are quoted by the company underwriter. The minimum premium on most items except jewelry and coins is \$500.



## CARPENTERS



We have been receiving a lot of calls recently for General Liability for carpenters. United Fire/Addison will write this class in their TradePro program. We can write general carpentry, cabinet makers, and carpentry-shop only. You can add some unscheduled tools or larger scheduled tools to the policy, and if they have a vehicle, Commercial Auto can also be added. We are looking for risks that have some prior experience that do some framing, remodeling, decks and porches, with minimal to no roofing. The fillable TradePro app and Artisan Supplemental app are both found on our website.

## PRODUCT OF THE MONTH PERSONAL COLLECTIONS

Personal Collection policies are the product of the month for June. For each Personal Collection policy that you write through the end of the month that is effective this month, you will receive an additional \$10.00.

Karen Rooney  
Insurance Marketplace Inc.