

# INSURANCE MARKETPLACE INC.

Celebrating 40 years in business!

800-742-7300 | FAX 402-483-7239 | P O Box 6427 | Lincoln NE | 68506

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Well, if you are reading this, you survived 2016. I'm glad to have that year behind me, how about you. We had such a difference in temperatures towards the end of the year. Really warm autumn, well below freezing for days on end, then above average for the end of the month. Now it sounds like it will be really cold for the first half of January. But hey, we are all hardy stock and can get through this by looking toward Spring which is getting closer each day.

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## QUICK LINKS

[www.insmarketplaceinc.com](http://www.insmarketplaceinc.com)  
[imi@radiks.net](mailto:imi@radiks.net)

## Contact information

PO Box 6427  
Lincoln, NE 68506  
800-742-7300  
402-483-7239-fax

## AMERICAN MODERN DOCUMENTS



TEffective 2/1/17, American Modern will no longer send policy documents by mail to the agents. You need to go into the system and print policies, reminders, cancellation notifications, endorsements, etc. In order to do this, open ModernLINK, go to Reports at the top and look on the left side of the screen for Policy Documents. A new window showing calendars will show with the

current date automatically presented. You can jump ahead or back to look for documents. To open all documents shown, click on the pdf icon group at the top, or you can open a single document by clicking on the pdf icon next to the document. You can also do more detailed searches by clicking on the Search Documents tab. These features are already active so you can view them now. If you have questions, give me a call and we can walk through it together.

## WATER WELL DRILLING



You can write water well drillers with United. The program is designed for water well drillers and operations that service the pumps. They can write these in their TradePro program for the GL, and can package coverages such as the Property, Commercial Auto, and Inland Marine for the rigs and equipment. Equipment Recovery Expense coverage, also known as Down the Hole coverage, pays to recover drilling tools that are lost from beneath the service is available. Other coverages such as Water Well Flow Breakout, Loss of Income on Drilling Rigs, Rental Reimbursement Coverage on Rigs, Limited Job Site Pollution and Contractors E & O are also available. A supplemental app is on our website to send with Acord apps.

## HEALTH & FITNESS CENTERS

Is one of your New Year's resolutions that you get in better shape? We can write fitness centers with Markel. They have a great program that can include the General Liability, Professional Liability, Property, Auto and even an Umbrella up to \$4 million. There are a ton of extra coverages that can be added. You can write large or small operations, ones that have fitness classes, a pool, even a snack bar. Check our website for the applications that you can submit for a quote.



**Thanks for reading!**

Karen Rooney  
Insurance Marketplace Inc.