



Can you believe how fast this new year is already going? Seems like just last week was Christmas, and here we are in February! Is it just me or has it been colder than usual this winter? Business is heating up because of all the changes in the markets. You might be getting non-renewal notices on some of your personal and commercial business. We are here to help you write that business. Not sure what all we write? Visit our web site or better yet, just give us a call 800-742-7300.

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Gasoline Stations



app that we can e-mail or fax to you.

We can write **Gas Stations** with United Fire & Casualty. They can be **self service, full service** or full service with a **repair shop**. We can write risks that have a tow truck or a convenience store as part of their operation. You can submit Acord apps and a supplemental

Motorcycles

Now is the time that a lot of dealers have special sales on **Motorcycles**. The snow is still flying, but a lot of your clients are looking for a new cycle now. Even though the gas prices are lower than a year ago, cycles are a much more efficient way to get around. American Modern Home has a great program for **standard cycles, cruisers, touring, ATVs, most trikes, mopeds, classic, vintage, dirt bikes and scooters**. You can write liability only or liability with Comp & Collision. These are fast and easy to quote in ModernLINK, so compare American Mod's rates next time you quote a cycle.



Travel Accident Insurance

Many of your clients like to take trips in this really cold weather to a place with a much warmer climate. You can sell them an **annual/Travel Accident** policy that will provide coverage while they are a driver or passenger in a private passenger **auto**, on a **bus, ocean liner, powerboat, subway, taxi, train** or **commercial aircraft**. You can cover the applicant only, applicant & spouse, applicant, spouse & children or applicant & children. The limits are \$200,000 for air travel, \$100,000 other covered travel, \$40,000 for dependent spouse and \$12,000 for dependent child(ren). The minimum premium is \$60.00. For this low price, contact all of your clients planning to travel. It will cover them on their trip or at home for an entire year.

Product of the Month

The product of the month for February is **Motorcycles**. For each Motorcycle policy that you write through the end of the month, you will receive an **additional \$10**. You can enter them on line or call me and I'll do it for you.

Thanks for reading!

Karen Rooney
Insurance Marketplace Inc.