

INSURANCE MARKETPLACE INC.

Celebrating 40 years in business!

800-742-7300 | FAX 402-483-7239 | P O Box 6427 | Lincoln NE | 68506

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Can you believe that we are more than half way through this year? It seems like only a few weeks ago we had too much cold and too much snow, then only a few weeks after that we had too much rain. Now, we need to hurry and enjoy the hot days while we still have them because we all know that the days are getting shorter and it will be getting cooler soon enough. Speaking of cool, did you know that nearly every month, we offer a cool \$10.00 to those of you that write whatever our Product of the Month is? You can write one or a whole bunch of them and we'll send you \$10.00

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PRODUCT OF THE MONTH

PERSONAL UMBRELLAS

QUICK LINKS

www.insmarketplaceinc.com
imi@radiks.net

PO Box 6427
Lincoln, NE 68506
800-742-7300
402-483-7239-fax

SPORTS ACCIDENT



This is the time of year that teams are getting organized for youth football. You can write accident coverage with Nationwide for amateur flag, tag, touch and tackle football for kids from 9 and under to 19 and over. The coverage can be primary or excess, and have deductibles or \$0 to \$100 depending on the amount of coverage purchased. The Medical Expense ranges from

\$5,000 up to \$250,000 with Death & Specific Loss amounts from \$10,000 to \$25,000. The policy provides coverage for practice, games, travel to or from the meeting place for any practice, game or clinic, trips or tours, fundraising drives, parades, picnics and concession stand operations. It even provides coverage for care of the playing field. Not only are the players covered, but Managers, Coaches, Cheerleaders, Officers and Officials are also covered. The app with explanation of coverages and rates is on our website.

PERSONAL UMBRELLA



We have been writing unsupported Personal Umbrellas with RLI for many years now. These are so easy to rate and issue we even have a rater so you can be sure to get the premium right. Just go to our website the Quick Link above is live and right there on our home page is the button. Enter the information and get a quote. You can print the quote and give it to your client, or finish the information in the rater and generate an app to send to us with your agency check for the premium. This is only a rater, so if you leave the site, it will not keep your information. Don't forget for each Umbrella app that you send this month that is effective this month, you will receive a crisp, new \$10.00 bill. What could be easier?

CANDY OR CONFECTIONARY STORES

One of the classes that we can write in United's PremierPro program is Candy Stores. Can't you just smell all that sugar? Anyway, the PremierPro program includes and in some cases exceeds the coverages on a PCUS and basic ISO coverages forms. Coverages such as Additional Insureds-Managers or Lessors, Employee Dishonesty, and False Pretense are included, and Fire Extinguisher Systems Recharge Expense, Forgery or Alteration, and Money Orders & Counterfeit Money coverages are increased. Call me to find out what other classes can be written in the PremierPro program.



PRODUCT OF THE MONTH PERSONAL UMBRELLA

Personal Umbrellas are our product of the month for August. For each Personal Umbrella policy that you write through the end of the month that is effective this month, you will receive an additional \$10.00!

Thanks for reading!

Karen Rooney
Insurance Marketplace Inc.